

Account name: 10334216

CITY OF ALAMOGORDO
ACCOUNTS PAYABLE
1376 9TH ST
ALAMOGORDO NM 88310-5855

SHIP-TO

CITY OF ALAMOGORDO
ACCOUNTS PAYABLE
1376 9TH ST
ALAMOGORDO NM 88310-5855

Quotation

Quotation Number : 0228029725
Document Date : 16-DEC-2024
PO Number :
PO Release :
Sales Rep : Sergio Torrez
Email : SERGIO.TORREZ@INSIGHT.COM
Phone : +15053183071

We deliver according to the following terms:

Payment Terms : Net 30 days
Ship Via : Insight Assigned Carrier/Ground
Terms of Delivery : FOB DESTINATION
Currency : USD

A signature below is required at time of Purchase Order if it is not fully funded. Insight will not be able to process the Purchase Order without this quote being signed. If placing POs annually, Insight will require POs for the out years to be placed at least 15 days prior to the renewal date. By executing this quote, Customer agrees to the below terms and annual payment schedule.

Customer understands, accepts and agrees that this purchase is subject to Flock Safety's End User License Agreement, available at: <https://www.flocksafety.com/terms-and-conditions-eula>

TERM LENGTH: 24 Months

TERM START: Unless otherwise noted, the Term shall commence upon first installation and validation of Flock Hardware

****MUST BE INCLUDED ON CLIENT PO****

THIS IS A 2 YEAR ANNUAL PAYMENT COMMITMENT

Year 1 - Line 20-160 - \$246,150.00 plus applicable tax - Invoiced 100% upon last camera

Year 2 - Line 170-250- \$215,850.00 plus applicable tax - Invoiced at first anniversary

Total Contract Commit - \$462,000.00 plus applicable tax

Material	Material Description	Quantity	Unit Price	Extended Price
PARTNER-MDS-PO	MANUAL PO - SALES NOTES TO PURCHASING OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03)	1	462,000.00	462,000.00
<i>Solution includes the following:</i>				
PS-IMP-EXST	FLOCK GROUP PROFESSIONAL SERVICES EXISTING INFRASTRUCTURE MOUNTING SERVICE OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 195.99 Discount: 23.465%	24	150.00	3,600.00
PS-IMP-CONDOR-STD	FLOCK CONDOR PROFESSIONAL SERVICES - STANDARD IMPLEMENTATION FEE OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 978.99 Discount: 23.390%	11	750.00	8,250.00

Material	Material Description	Quantity	Unit Price	Extended Price
PS-IMP-BUNDLE	<i>Flock Professional Services - One-time fee</i> OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 1174.99 Discount: 23.404%	7	900.00	6,300.00
PS-IMP-COMM-50-400	<i>FLOCK PROFESSIONAL SERVICES - COMMUNITY PROGRAM IMPLEMENTATION FEE - 50 / 400</i> OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 26105.99 Discount: 80.847%	1	5,000.00	5,000.00
PS-IMP-STD	<i>FLOCK GROUP STANDARD IMPLEMENTATION FEE - PROFESSIONAL SERVICES</i> OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 848.99 Discount: 23.438%	5	650.00	3,250.00
PS-IMP-ADV-NCOAS	<i>Flock Professional Services - Implementation fee - Mash Tested Pole - non-coastal region</i> OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 1631.99 Discount: 60.171%	6	650.00	3,900.00
FOS-ADVANCED-T4	<i>Flock Safety FlockOS Advanced - Subscription license - 1 license</i> Coverage Dates: 27-DEC-2024 - 26-DEC-2025 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 12295.99 Discount: 18.673%	1	10,000.00	10,000.00
FOS-ENHANLPR-T4	<i>FlockOS Enhanced LPR Package - license - 1 license</i> Coverage Dates: 27-DEC-2024 - 26-DEC-2025 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 11065.99 Discount: 32.225%	1	7,500.00	7,500.00
FLCK-FALCON-2-LE	<i>FLOCK GROUP FALCON INFRASTRUCTURE-FREE (SOLAR POWER + LTE), LICENSE PLATE RECOGNITION CAMERA WITH VEHICLE FINGERPRINT™ TECHNOLOGY + MACHINE LEARNING SOFTWARE AND REAL-TIME ALERTS FOR UNLIMITED USERS</i> Coverage Dates: 27-DEC-2024 - 26-DEC-2025 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 3319.99 Discount: 9.638%	22	3,000.00	66,000.00
FLCK-SLRFALCON-LR	<i>Flock Safety Recognition Camera w/ Vehicle Fingerprint - Subscription license - Unlimited users</i> Coverage Dates: 27-DEC-2024 - 26-DEC-2025 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 5532.99 Discount: 9.633%	4	5,000.00	20,000.00

FLCK-DUALSLRFALBU	FLOCK TWO SOLAR-POWERED FIXED STANDARD-RANGE LPR CAMERAS ON THE SAME POLE Coverage Dates: 27-DEC-2024 - 26-DEC-2025 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 5311.99 Discount: 9.638%	2	4,800.00	9,600.00
FLCK-LPRVIDEO-FIX	Flock Safety Law Enforcement Grade Bundled Standard - License - 1 license Coverage Dates: 27-DEC-2024 - 26-DEC-2025 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 5532.99 Discount: 9.633%	5	5,000.00	25,000.00
FLCK-CONDOR-PTZ	Flock's Software Service & Support - Live Streaming & Video Recording Coverage Dates: 27-DEC-2024 - 26-DEC-2025 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 3319.99 Discount: 9.638%	9	3,000.00	27,000.00
FLCK-SLRCONDOR-FIX	FLOCK LAW ENFORCEMENT GRADE LIVE STREAMED SOLAR POWERD FIXED CAMERA WITH 30 DAYS OF EDGE STORAGE. VMS INCLUDED AND SERVER FREE. INSTALLED AND MAINTAINED BY FLOCK SAFETY, TURN KEY-NO ADDITIONAL SOFTWARE OR INTEGRATIONS REQUIRED. Coverage Dates: 27-DEC-2024 - 26-DEC-2025 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 3596.99 Discount: 9.647%	11	3,250.00	35,750.00
FOSCOMMUNITY50400	FLOCK OS COMMUNITY 50/400 Coverage Dates: 27-DEC-2024 - 26-DEC-2025 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 16598.99 Discount: 9.633%	1	15,000.00	15,000.00
FOS-ADVANCED-T4	Flock Safety FlockOS Advanced - Subscription license - 1 license Coverage Dates: 27-DEC-2025 - 26-DEC-2026 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 12295.99 Discount: 18.673%	1	10,000.00	10,000.00
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Product Subtotal	431,700.00
Services Subtotal	30,300.00
TAX	37,826.25
Total	499,826.25

Thank you for choosing Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

Sergio Torrez
+15053183071
SERGIO.TORREZ@INSIGHT.COM

To purchase under this contract, your agency must be registered with OMNIA Partners Public Sector.

Insight Global Finance has a wide variety of flexible financing options and technology refresh solutions. Contact your Insight representative for an innovative approach to maximizing your technology and developing a strategy to manage your financial options.

This purchase is subject to Insight's online Terms of Sale unless you have a separate purchase agreement signed by you and Insight, in which case, that separate agreement will govern. Insight's online Terms of Sale can be found at the "terms-and-policies" link below.

SOFTWARE AND CLOUD SERVICES PURCHASES: If your purchase contains any software or cloud computing offerings ("Software and Cloud Offerings"), each offering will be subject to the applicable supplier's end user license and use terms ("Supplier Terms") made available by the supplier or which can be found at the "terms-and-policies" link below. By ordering, paying for, receiving or using Software and Cloud Offerings, you agree to be bound by and accept the Supplier Terms unless you and the applicable supplier have a separate agreement which governs.
<https://www.insight.com/terms-and-policies>

Insight Public Sector, Inc.

City of Alamogordo

Signature: *Lisanne Steinheiser*

Signature: *Stephanie J. Hernandez*

Name: Lisanne Steinheiser

Name: Stephanie Hernandez, Phd.

Title: Global Compliance Officer

Title: Acting City Manager

Date: 27/12/2024

Date: 27/12/2024

Quotation #0228029725 - CITY OF ALAMOGORDO

Final Audit Report

2024-12-27

Created:	2024-12-27
By:	Teresa Gutierrez (tgutierrez@ci.alamogordo.nm.us)
Status:	Signed
Transaction ID:	CBJCHBCAABAAAYnbT8z6-X9BzM-w7weQIMT9utknmJqR6

"Quotation #0228029725 - CITY OF ALAMOGORDO" History

-  Document created by Teresa Gutierrez (tgutierrez@ci.alamogordo.nm.us)
2024-12-27 - 8:48:42 PM GMT
-  Document emailed to Stephanie Hernandez (shernandez@ci.alamogordo.nm.us) for signature
2024-12-27 - 8:48:46 PM GMT
-  Email viewed by Stephanie Hernandez (shernandez@ci.alamogordo.nm.us)
2024-12-27 - 10:15:43 PM GMT
-  Document e-signed by Stephanie Hernandez (shernandez@ci.alamogordo.nm.us)
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-  Document emailed to Lianne Steinheiser (sledspotbidsupport@insight.com) for signature
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-  Document signing delegated to Lianne Steinheiser (lianne.steinheiser@insight.com) by Lianne Steinheiser (sledspotbidsupport@insight.com)
2024-12-27 - 10:17:54 PM GMT
-  Document emailed to Lianne Steinheiser (lianne.steinheiser@insight.com) for signature
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-  Email viewed by Lianne Steinheiser (lianne.steinheiser@insight.com)
2024-12-27 - 10:19:12 PM GMT
-  Document e-signed by Lianne Steinheiser (lianne.steinheiser@insight.com)
Signature Date: 2024-12-27 - 10:19:38 PM GMT - Time Source: server

✔ Agreement completed.

2024-12-27 - 10:19:38 PM GMT